# Workshop: The broker role in connecting the primary care and the physical activity sector







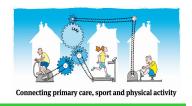
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## A Broker role: Care Sport Connector



- The Dutch Ministry of Health, Welfare and Sport introduced Neighbourhood Sport Coaches
- 40% funded by the state; 60% is funded by the municipality or other local organisations
- Care Sport Connectors are a special form
- Defined outcome: residents participating in local sports facilities and being physically active in their own neighbourhood

Primary health care



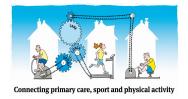
PA sector







## Why this research?









Intersectoral collaboration is challenging

The Care Sport Connector is a new role

What is the role of the Care Sport Connector?

A broker role is promising

There is no blueprint for the Care Sport Connector

What factors hinder and facilitate the Care Sport Connector?

Research to the broker role is limited

Not clear what role the CareSport Connector fulfills

How do Care Sport Connectors establish a connection?

Research on collaboration and impact is limited

Impact of broker role on PA promotion not known

What is the impact of Care Sport Connectors on PA promotion of participants





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### Research methods





Multiple case study (2014 - 2016)

- 13 Care Sport Connectors
- 9 Municipalities











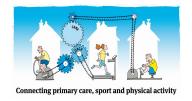








## The role of Care Sport Connectors



1. The referrer

2. The organiser

3. The broker





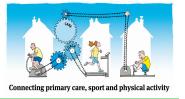


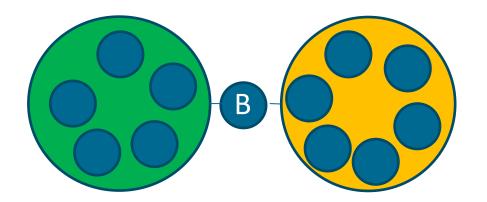


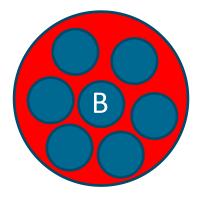




## Different types of brokers







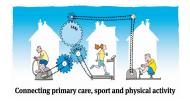




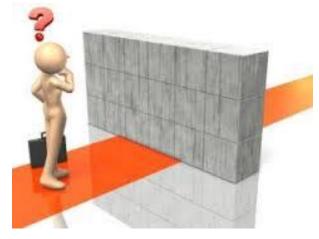




### Factors that hinder and facilitate



- The broker role to establish the connection between the primary care and the sport and PA sector is promising
- Factors related to the own sector hinder the connection between both sectors

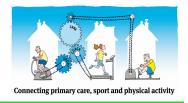








#### **Factors related to sectors**





Lack of time and money

Lack of knowledge about the PA offer

Own interest



Lack of suitable PA activities

Lack of awareness of PA activities

Lack of adequate PA instructors

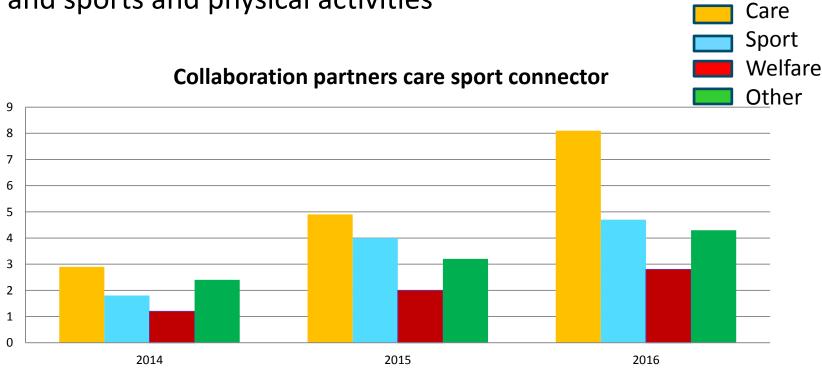




## Connections by Care Sport Connectors

Connecting primary care, sport and physical activity

All CSCs have established a connection between primary care and sports and physical activities

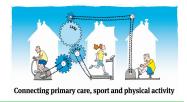






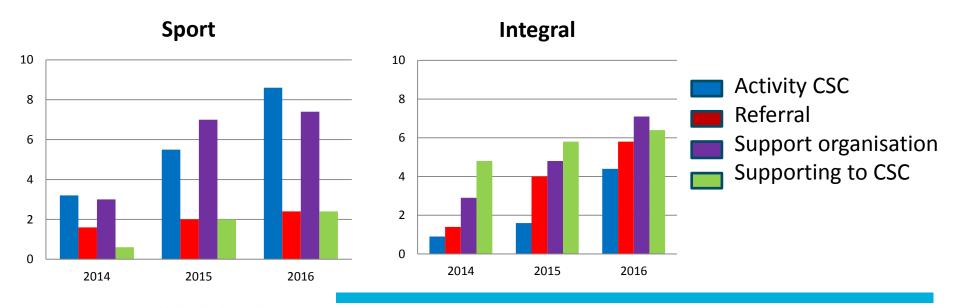


## Integral approach is promising



#### Differences in:

- Implementation of the Care Sport Connector policy
- Achieved connection between primary care and PA sector









## **Delphi-study: Tasks & collaboration**



	General practioner	Nurse practi oner	Fysio	Dietican	Social work	MHS	Sport
Stimulating lifestyle	7/13	6/12	13/13	9/11	4/7	4/8	6/10
Collaboration	0/9	0/9	10/10	4/10	9/9	4/11	6/10

- All professionals have a role to play in stimulating physical activity
- Primary care hardly refers to physical activity programs
- Primary care is not willing to collaborate regarding PA promotion
- Some Dieticians are willing to collaborate







## Which citizens participate in activities?



#### Three recruitment strategies:

- 1. Newspapers, leaflets
- 2. General letter from city-counsil
- 3. Referred by professional (GP, fysiotherapist, welfare)

#### **Diversity of activities:**

From fit tests to all kind of courses and PA-activities





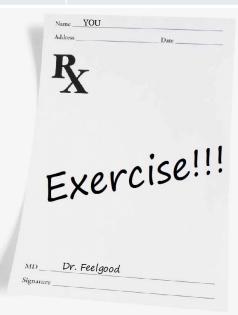
## **Participants and recruitment**



	TO TO	<b>T1</b>	<b>T2</b>
Fittest	402	270	245
Questionnaire	330	259	241











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# Characteristics of participants and recruitment strategy



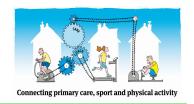
	PR NEWS ©	Letter	Referral	Name_YOU_Milone
Age (year)	59.8	67.9	53.5*	Exercise!!
BMI (kg/m²)	29.68*	27.73*	32.5*	MD Dr. Feelgood Signature
Middle circumference (cm)	97.1	96.7	107.3*	
Physical function	71.3*	79.0*	62.1*	
Endurance (m)	431.6	474.4	395.8^	
Motivation	9.03	8.86	6.54*	
Physical activity norm	51.7%	68.3%	39.5%*	
Morbidity	1.49	1.55	2.35*	

<sup>\*</sup> Significantly different from the other groups,





## **Effect of participation**



	T=0	T=1 (1/2 year)	T=2 (year)
BMI (kg/m²)	30.034#	29.896	29.802
Middle circumference(cm)	98.614!	97.423	96.938
Experienced health	61.5	62.9	61.9
Morbidity	1.8	1.6	1.2
Squeeze force (kg)	58.4	59.6	59.1
Endurance (m)	424!	453	461

# Significantly different from T2;

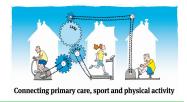
! Signifiantly different from other measures







## **Self-management support**



#### Factors which should be adressed:

- Motivation
- Behavioral change
- Self-efficacy
- Social contacts
- Experienced interest
- Information/education
- Knowledge of financial resource
- Physical environment

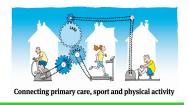
- Empowerment
- Improving experience
- Problem solving ability
- Perseverance
- Physical condition
- Goals and action plans
- Stress
- Self-monitoring
- Willingness

The connection between primary care and PA sector is too narrow, widening to well-being would be appropriate.





### **Conclusions**

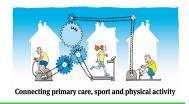


- The Care Sport Connector is able to establish a connection between primary care and sports and physical activity
- Primary care is important, but hard to involve in lifestyle activities
- Recruitment strategy is essential for reaching intended target group
- An integral approach to the implementation of the Care Sport Connector seems promising





### Recommendations



- Continue the Care Sport Connector funding
- Advocate and support an integral approach for the structural embedding of the Care Sport Connector funding
- Reimburse primary care professionals for preventive work
- Stimulate a health promotion mindset among primary care professionals
- Focus on existing low-threshold physical activities
- Tune recruitment methods to the intended target group and existing PA activities







## **Questions?**



Thank you for your attention!

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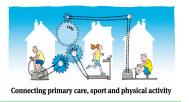








#### **Discussion**



- Recruitment of the right target group
- The best way to connect different sectors
- Added value of a broker role
- Prerequisites for appointing a broker
- Prerequisites for embedding a broker
- Brokers in different countries and health systems



